

# International Sign Predictability of Stock Returns: The Role of the United States \*

Henri Nyberg<sup>†</sup>  
University of Helsinki  
and University of Turku

Harri Pönkä<sup>‡</sup>  
University of Helsinki  
and CREATES

## Abstract

We study the directional predictability of monthly excess stock market returns in the U.S. and ten other markets using univariate and bivariate binary response models. We introduce a new bivariate (two-equation) probit model that allows us to examine the benefits of predicting the signs of returns jointly, focusing on the predictive power originating from the U.S. to foreign markets. Our in-sample and out-of-sample forecasting results indicate superior predictive performance of the new model over competing univariate models by statistical measures and market timing performance, highlighting the importance of predictive information from the U.S. to the other markets. The proposed bivariate probit model also outperforms conventional predictive regressions in forecasting the direction of international stock returns.

**Keywords:** Excess stock return, Directional predictability, Bivariate probit model, Market timing

**JEL classification:** C22, G12, G17

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\*The authors would like to thank Shamim Ahmed, Stanislav Anatolyev, Thanaset Chevapatkul, Charlotte Christiansen, Andrew Karolyi, Markku Lanne, Matthijs Lof, Sabrina Struder, and seminar participants at CREATES (Aarhus University, March 2015), the Inaugural Royal Economic Society Symposium of Junior Researchers in Manchester (April 2015), Nottingham University Business School (April 2015), the 8th Nordic Econometric Meeting (University of Helsinki, May 2015), the 2nd International Workshop on Financial Markets and Nonlinear Dynamics (ESSCA Paris, June 2015), and the Applied Financial Modelling conference (Deakin University, February 2016) for useful comments. Financial support from the Academy of Finland and the Research Funds of the University of Helsinki is gratefully acknowledged. The corresponding author (Pönkä) also acknowledges support from the Yrjö Jahnsson Foundation, the Foundation for the Advancement of Finnish Security Markets, and CREATES – Center for Research in Econometric Analysis of Time Series (DNRF78), funded by the Danish National Research Foundation.

<sup>†</sup> Address: Department of Mathematics and Statistics, University of Turku, FIN-20014, University of Turku, E-mail: [henri.nyberg@utu.fi](mailto:henri.nyberg@utu.fi).

<sup>‡</sup> Corresponding author. Address: Department of Political and Economic Studies, University of Helsinki, P.O.Box 17 (Arkadiankatu 7), FIN-00014 University of Helsinki, Finland, E-mail: [harri.ponka@helsinki.fi](mailto:harri.ponka@helsinki.fi).

# 1 Introduction

There is a vast theoretical and empirical literature on asset return predictability. The main focus in the literature on stock returns has been the predictability of excess aggregate market returns (hereafter stock returns) by lagged financial and macroeconomic predictive variables. Although the majority of research has concentrated on the U.S., there is an increasing string of research focusing on lead-lag relationships in international asset markets. Rapach et al. (2005) examine the predictability of stock returns in 12 industrialized countries and find that interest rates are the most consistent and reliable predictors of stock returns. In the same vein, Ang and Bekaert (2007) show that the dividend yields and short-term interest rates are robust predictors for the stock returns in the U.S., U.K., France, and Germany. Hjalmarsson (2010) examines return predictability in a larger dataset comprising 40 developed international stock markets. Similarly to Rapach et al. (2005) and Ang and Bekaert (2007), he finds that the short-term interest rate as well as the term spread (the difference between the long-term and short-term interest rates), are generally superior predictors across countries.

Previous research emphasizes significant interdependence among international stock markets. Following the earlier evidence of Eun and Shim (1989), Becker et al. (1995), and Karolyi (1995) (see also the references therein), Rapach et al. (2013) study the importance of the U.S. market movements in predicting international stock returns. Due to its major role in the world economy, investors are likely to focus on the U.S. markets, potentially creating spillovers of U.S. returns to other markets. The findings of Rapach et al. (2013) do in fact indicate that lagged U.S. returns predict stock returns in several other markets, which they link to the behavioral theory of Hong and Stein (1999) based on the idea of gradual diffusion of information (see also the subsequent research by Hong et al. (2007), Menzly and Ozbas (2010), and Rizova (2013)).

Similarly to Rapach et al. (2013), we examine the interdependencies between

excess stock returns in the U.S. and ten other markets. Unlike them, however, we concentrate on the directional component of stock returns, i.e. we are interested in predicting the signs of the returns instead of the actual returns. In the previous finance literature, including the studies mentioned above, a vast amount of research effort has been put into the conventional predictive regression models and their extensions, such as regime switching models, containing various different predictors to examine whether there are statistically and economically significant (in- and out-of-sample) predictive patterns in stock returns (see the survey of Rapach and Zhou (2013)). A closely related and widely examined topic focuses on return and, in particular, volatility transmission and spillover effects between markets (see the survey of Gagnon and Karolyi (2006) and more recent work by, e.g., Diebold and Yilmaz (2009, 2012), Alotaibi and Mishra (2015), Buncic and Gisler (2015), and Fengler and Gisler (2015)), where the role of the U.S. as a driver of movements in international stock markets has often been emphasized.

In contrast to these established approaches, the directional predictability of stock returns is, so far, a less covered topic, although sign predictability is an important issue in various financial applications. Forecasting the signs of stock returns has often been motivated by its usefulness in market timing decisions (see, e.g., Pesaran and Timmermann (2002)). Already in Merton's (1981) classic market timing model, fund managers are interested in the sign rather than the actual value of the return when determining their asset allocations. A number of more recent empirical studies also highlight the potential usefulness of sign predictability in market timing, by showing that binary response models outperform the usual real-valued predictive regression models in forecasting return signs based on both statistical and economic goodness-of-fit measures (see, e.g., Leung et al. (2000), Anatolyev and Gospodinov (2010), Nyberg (2011) and Pönkä (2016b,a)).

In addition to the market timing perspective, Christoffersen and Diebold (2006) point out the presence of sign predictability in U.S. equity returns that may also

exist in the absence of mean predictability. Their argument is based on the fact that predictable conditional volatility may be useful in forecasting the sign of the return (see also the related findings of Christoffersen et al. (2007) in an international setting and Chevapatrakul (2013) for the U.K.). Nyberg (2011) and Pönkä (2016b) show that the return signs are indeed predictable and that there are even more useful predictors than the conditional volatility.

Our study contributes to the existing literature on stock return predictability via the sign component in a number of ways. In particular, we examine international evidence using a dataset containing 11 industrialized countries, whereas the previous studies have concentrated almost exclusively on the U.S. stock market returns. Leung et al. (2000) consider the U.S., U.K. and Japanese markets, but unlike us, they do not explore international linkages between the markets but concentrate purely on country-specific models. Furthermore, Anatolyev (2009) considers directional cross-predictability of daily returns from three European markets, three Baltic markets, and from two Chinese exchanges in a different multivariate model compared to ours.

In econometric terms, our study contributes by proposing a new bivariate (two-equation) probit model that facilitates studying the predictive role of the U.S. market for the other markets in a new way. This allows us to examine whether the possible predictive information originating from the U.S. is concentrated on the directional or volatility components, or both. With our new model, we can also circumvent problematic econometric issues related to generated regressors. Overall, the previous econometric literature on bivariate and multivariate binary response time series models is very scant. Our model has some similarities with Nyberg (2014) who studies business cycle linkages between the U.S. and Germany, and finds that joint modeling of recession probabilities in these two countries substantially increases predictive power compared to independent univariate models. Our new bivariate model differs from that of Nyberg (2014), as it allows for a

contemporaneous predictive effect between the two markets.

Our in-sample results show that the new bivariate (two-equation) model outperforms the univariate models in seven out of ten markets, suggesting that it is not only the lags of U.S. returns (as advocated by Rapach et al. (2013) for the overall return) that have predictive power. In other words, we find it advantageous to utilize the predictive power obtained for the U.S. market movements to predict signs of returns in other markets. Out-of-sample forecasting results generally confirm the in-sample findings: The new bivariate probit model produces the most accurate forecasts in the majority of markets in terms of statistical criteria and simple trading strategies, which yield higher returns than those based on the univariate probit models and the passive buy-and-hold strategy. These findings on sign predictability in turn complement the previous research on the economic value of volatility timing for short-horizon asset allocation strategies (cf., e.g., Fleming et al. (2001)). Furthermore, in line with the point of Christoffersen and Diebold (2006), we find that out-of-sample predictability in stock returns is improved when predicting the sign versus predicting returns themselves with standard predictive regression models, in terms of both statistical and economic measures.

The rest of the paper is organized in the following way. In Section 2, we introduce the econometric framework, i.e. the univariate and bivariate probit models. In Section 3, we describe the goodness-of-fit measures and statistical tests used in evaluating sign predictions. Section 4 introduces the dataset, including the predictive variables. In Sections 5 and 6, we report in-sample and out-of-sample forecasting results, respectively, where in the latter we also study the economic significance of out-of-sample forecasts in trading simulations. Finally, in Section 7 we conclude and discuss possible extensions of this study.

## 2 Sign Predictability

### 2.1 Framework

In the previous finance literature, a vast amount of research effort has been put into the conventional predictive regression model for excess stock returns, containing various different predictors (see, e.g., the survey of Rapach and Zhou (2013)). The directional predictability of excess stock returns is a less covered topic, but it holds high potential for further research. As pointed out by Christoffersen and Diebold (2006), sign predictability may exist even in the absence of mean predictability, which can be particularly useful in terms of creating profitable investment strategies.

Throughout this paper, our focus is on the directional component of the excess stock market return. Let us denote a one-month excess market return for market  $j$  as  $r_{jt} = r_{jt}^n - r_{jt}^f$ , where  $r_{jt}^n$  is the nominal portfolio return and  $r_{jt}^f$  is the risk-free rate. When we use the word 'return' in the remainder of the paper, we refer to the excess stock return as defined here. The excess return can be transformed into binary time series

$$y_{jt} = \mathbf{1}(r_{jt} > \zeta), \quad (1)$$

where  $\mathbf{1}(\cdot)$  is the indicator function and  $\zeta$  is a user-determined constant. Following previous research (see, e.g., Leung et al. (2000), Christoffersen and Diebold (2006), Anatolyev and Gospodinov (2010) and Nyberg (2011)), we consider the leading case  $\zeta = 0$ , i.e.,  $y_{jt}$  consists of the signs of the excess returns. Assuming  $\zeta = 0$ , expression (1) can be rewritten as

$$y_{jt} = \begin{cases} 1, & \text{if the excess stock return } r_{jt} \text{ is positive,} \\ 0, & \text{otherwise,} \end{cases} \quad (2)$$

for market  $j$ .

In order to study the predictability of the sign of the return  $y_{jt}$ , we need to specify a model for the (conditional) probability of the positive return, denoted by  $p_{jt}$ . In the previous literature, this has been carried out by examining univariate (single-equation) binary response models with different predictive variables. Let  $E_{t-1}(\cdot)$  and  $P_{t-1}(\cdot)$  denote the conditional expectation and probability, respectively, given the information set  $\Omega_{t-1}$  including all relevant predictive information such as the past returns and the values of the predictive variables. A univariate probit model is hence specified as

$$p_{jt} = E_{t-1}(y_{jt}) = P_{t-1}(y_{jt} = 1) = \Phi(\pi_{jt}), \quad (3)$$

where  $\Phi(\cdot)$  is the cumulative distribution function of the standard normal distribution and  $\pi_{jt}$  is a linear function of the variables in  $\Omega_{t-1}$ .<sup>1</sup> The most commonly used specification is the following

$$\pi_{jt} = \omega_j + \mathbf{x}'_{j,t-1} \boldsymbol{\beta}_j, \quad (4)$$

where  $\boldsymbol{\beta}_j$  is the coefficient vector of the lagged predictive variables included in the vector  $\mathbf{x}_{j,t-1}$  and  $\omega_j$  is a constant term for market  $j$ . In the subsequent analysis, we also consider dynamic models where the lagged returns ( $r_{j,t-1}$ ) and the lagged values of binary return indicators (1) are included in  $\mathbf{x}_{j,t-1}$ . The presence of sign predictability culminates to whether we can find predictors that contain statistically significant predictive power over and above the constant term  $\omega_j$  in (4). The parameters of these models can be estimated using the method of maximum likelihood (ML). For more details on ML estimation and the computation of Newey-West type robust standard errors, we refer to Kauppi and Saikkonen (2008).<sup>2</sup>

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<sup>1</sup> The conditional probability of a negative return (i.e.  $P_{t-1}(y_{jt} = 0)$ ) is then the complement probability  $1 - p_{jt}$ .

<sup>2</sup>As a possible extension, one could also consider an alternative estimation approach to the method of maximum likelihood (see, e.g., Elliott and Lieli (2013)), as has also been done in the

In the previous sign predictability research, Leung et al. (2000) find that classification-based models, including binary response models, outperform traditional predictive regressions in forecasting the direction of stock markets in terms of statistical goodness-of-fit tests and profitability of investment strategies built on their forecasts. Their study covers the U.S., U.K., and Japanese stock markets. Nyberg (2011) uses dynamic probit models to predict the direction of monthly U.S. excess returns and finds evidence in favor of sign predictability. Moreover, in line with Leung et al. (2000), his probit models yield superior forecasts over traditional predictive regressions. Pönkä (2016b) examines the directional predictability of excess U.S. stock market returns by lagged excess returns on industry portfolios using dynamic probit models, and finds that a number of industries lead the stock market and that binary response models outperform conventional predictive regressions in forecasting the direction of the market return.<sup>3</sup>

Overall, due to high integration of the stock markets around the world, the excess returns and their signs are rather highly correlated between different countries. Thus, it seems highly reasonable to consider the joint modeling of the direction of returns, which may well result in superior forecasts compared with country specific univariate models. Based on the results of Rapach et al. (2013), it is particularly interesting to include the U.S. market in such models. However, we could also consider whether sign predictability in other markets can be improved when taking the predictability of the sign of U.S. returns into account by using the U.S. probability forecast for the positive stock return as a predictor (i.e. conditioning on a larger information set than just the past U.S. return). This issue can be considered in a meaningful way with our new bivariate (two-equation) probit model described in the following Section.

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context of conventional predictive regressions in predicting stock returns (see, e.g., Westerlund and Narayan (2012, 2015) and the references therein).

<sup>3</sup>A related vein of literature has concentrated on studying bear and bull periods in stock markets, see, e.g., Chen (2009) and Nyberg (2013) for an probit model approach or Maheu and McCurdy (2000) and Jiang and Fang (2015) for a Markov switching model approach.



## 2.2 Bivariate Probit Model

The main interest in this paper is on bivariate binary response models, where we examine pairwise directional predictability of stock returns in two markets. This will, in particular, allow us to consider the effect of the U.S. stock market to international markets focusing on the directional component of the stock returns.

Let us now consider the random vector  $(y_{1t}, y_{2t})$  containing the binary time series of the signs of the excess stock returns (2) in two markets of interest. Conditional on the information set  $\Omega_{t-1}$ , the vector  $(y_{1t}, y_{2t})$  follows a bivariate Bernoulli distribution,

$$(y_{1t}, y_{2t})|\Omega_{t-1} \sim B_2(p_{11,t}, p_{10,t}, p_{01,t}, p_{00,t}), \quad (5)$$

where the joint conditional probabilities are

$$p_{kl,t} = P_{t-1}(y_{1t} = k, y_{2t} = l), \quad k, l = 0, 1,$$

and they sum up to unity

$$p_{11,t} + p_{10,t} + p_{01,t} + p_{00,t} = 1.$$

Following the bivariate probit model originally proposed by Ashford and Sowden (1970), we assume the joint conditional probabilities of the different outcomes of  $(y_{1t}, y_{2t})$  to be determined as

$$\begin{aligned} p_{11,t} &= P_{t-1}(y_{1t} = 1, y_{2t} = 1) = \Phi_2(\pi_{1t}, \pi_{2t}, \rho), \\ p_{10,t} &= P_{t-1}(y_{1t} = 1, y_{2t} = 0) = \Phi_2(\pi_{1t}, -\pi_{2t}, -\rho) \\ p_{00,t} &= P_{t-1}(y_{1t} = 0, y_{2t} = 0) = \Phi_2(-\pi_{1t}, -\pi_{2t}, \rho) \\ p_{01,t} &= P_{t-1}(y_{1t} = 0, y_{2t} = 1) = \Phi_2(-\pi_{1t}, \pi_{2t}, -\rho), \end{aligned} \quad (6)$$

where  $\Phi_2(\cdot)$  is the cumulative density function of the bivariate standard normal

distribution with zero means, unit variances and correlation coefficient  $\rho$ ,  $|\rho| < 1$ . Furthermore, similarly as in (4),  $\pi_{jt}$ ,  $j = 1, 2$ , are assumed to be linear functions of the lagged stock returns (and their signs) and the other predictive variables included in the information set at time  $t - 1$ . The conditional probabilities of positive excess returns for markets  $j = 1, 2$  are equal to (cf. (3))

$$p_{1t} = P_{t-1}(y_{1t} = 1) = p_{11,t} + p_{10,t}, \quad (7)$$

and

$$p_{2t} = P_{t-1}(y_{2t} = 1) = p_{11,t} + p_{01,t}. \quad (8)$$

To complete the bivariate probit model, we need to determine the linear functions  $\pi_{jt}$ ,  $j = 1, 2$  (i.e. the dependence structures on the available predictive information). In the simplest case, introduced by Ashford and Sowden (1970), similar to univariate model (4),

$$\begin{bmatrix} \pi_{1t} \\ \pi_{2t} \end{bmatrix} = \begin{bmatrix} \omega_1 \\ \omega_2 \end{bmatrix} + \begin{bmatrix} \mathbf{x}'_{1,t-1} & \mathbf{0} \\ \mathbf{0} & \mathbf{x}'_{2,t-1} \end{bmatrix} \begin{bmatrix} \boldsymbol{\beta}_1 \\ \boldsymbol{\beta}_2 \end{bmatrix}, \quad (9)$$

where  $\omega_1$  and  $\omega_2$  are constant terms and  $\boldsymbol{\beta}_1$  and  $\boldsymbol{\beta}_2$  are the coefficient vectors of the lagged predictive variables included in the vectors  $\mathbf{x}_{1,t-1}$  and  $\mathbf{x}_{2,t-1}$ , respectively. In model (9), the explanatory variables have an immediate effect on the conditional probabilities (6) which, given the value of the correlation coefficient  $\rho$ , do not change unless the values of the explanatory variables change.

In this study, we are interested in the information transmission between stock markets in different countries and, especially, the possible leading role of the United States. Rizova (2013) point out that as the larger stock markets are more widely followed by investors, the cross-predictability caused by the gradual diffusion of information in other markets is likely to be weaker for the major markets. Although Rapach et al. (2013) find evidence that lagged U.S. returns significantly

predict returns in nine out of ten countries in their study, it is likely that there are differences between the predictive role of the U.S. due to, e.g., the amount of investor attention and the relative importance of the U.S. as a trading partner. The literature on the influence of the U.S. on international markets via volatility spillovers across markets has also pointed out the leading role of the U.S. (see, e.g., the survey of Gagnon and Karolyi (2006)).

Hereafter the U.S. is the first country (i.e.  $j = 1$ ) in model (9). Then, following Rapach et al. (2013), we include the lagged U.S. return in the vector  $\mathbf{x}_{2,t-1}$  for the second country to examine whether the U.S. return predicts the sign of return in the other markets ( $j = 2$ ). An alternative and more general approach that we consider is to allow the linear function  $\pi_{1t}$  related to the probability of the positive excess return to have an effect on  $\pi_{2t}$ . Specifically, we consider the following extension of model (9):

$$\begin{bmatrix} 1 & 0 \\ -c & 1 \end{bmatrix} \begin{bmatrix} \pi_{1t} \\ \pi_{2t} \end{bmatrix} = \begin{bmatrix} \omega_1 \\ \omega_2 \end{bmatrix} + \begin{bmatrix} \mathbf{x}'_{1,t-1} & \mathbf{0} \\ \mathbf{0} & \mathbf{x}'_{2,t-1} \end{bmatrix} \begin{bmatrix} \beta_1 \\ \beta_2 \end{bmatrix}, \quad (10)$$

where the coefficient  $c$  measures the contemporaneous effect from  $\pi_{1t}$  to  $\pi_{2t}$ . In the context of our application, this means that we study the effect of the U.S. on the other markets.<sup>4</sup> Note that although in (10)  $\pi_{1t}$  has a contemporaneous effect on  $\pi_{2t}$ , the predictive information in  $\pi_{1t}$  is actually coming from the lagged predictors in  $\mathbf{x}_{1,t-1}$ . In other words, the lagged U.S. return is not included as a predictor in  $\mathbf{x}_{2,t-1}$ , but it has only an indirect effect on  $\pi_{2t}$  via the coefficient  $c$ .

The linear function  $\pi_{2t}$  does not contemporaneously help to predict the sign of the return in market 1 (in the U.S.), while there is contemporaneous predictability in the opposite direction, when  $c \neq 0$ . That is, when  $c \neq 0$ , the predictive power obtained for the U.S. market is helpful in predicting the signs of the returns in

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<sup>4</sup> It is noteworthy that (10) bears resemblance to the structural vector autoregressive (SVAR) models commonly used in empirical macroeconomics and finance.

other markets, but not vice versa.<sup>5</sup> Due to the nonlinear nature of model (10), we can also statistically check this identification assumption by comparing the log-likelihoods of two models where the matrix on the left hand side of (10) containing the contemporaneous linkage should be lower or upper-diagonal (when the ordering of the markets is given fixed).

In addition to the effect through  $\pi_{2t}$ , the lagged U.S. excess return may have an indirect effect on predictive power through the correlation coefficient  $\rho$ , generally determining the shape of the bivariate normal distribution function used in (6). The interpretation of the correlation coefficient is, however, somewhat complicated as it is related to the bivariate normal distribution used to obtain the response probabilities (6), based on the linear functions  $\pi_{jt}$ .<sup>6</sup> Notice the difference in model (10) where the coefficient  $c$  measures explicitly the contemporaneous predictive power of  $\pi_{1t}$  on  $\pi_{2t}$  (i.e. the effect of the observable U.S. predictors), whereas  $\rho$  is related to the shape of the link function between  $\pi_{j,t}, j = 1, 2$  and the response probabilities (6). As in Nyberg (2014), it turns out in our empirical analysis that the effect of  $\rho$  on the sign probability forecasts (6) is minor, although statistically significant. It is also worth noting that if  $\rho = c = 0$ , the bivariate model reduces to two univariate probit models without linkages between the markets.<sup>7</sup>

In Appendix A, we will give details on the maximum likelihood estimation of the new bivariate probit model introduced above. In particular, we derive the formulae for the misspecification-robust standard errors of the bivariate probit

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<sup>5</sup> To identify model (10), as long as  $c \neq 0$ , the predictive variables (and their lags) in  $\mathbf{x}_{1,t-1}$  and  $\mathbf{x}_{2,t-1}$  cannot be the same. This is not a problem in our application, because we use only domestic predictors for each country.

<sup>6</sup>In the related literature, the bivariate probit model is often presented via the latent variable presentation where  $\rho$  is the correlation between the unobserved disturbance terms (see, e.g., Ashford and Sowden (1970) and Greene (2012), pp. 778–781). We prefer the presentation given in equations (6)–(9), following a similar notation as employed in the recent research (see Kauppi and Saikkonen (2008) and Nyberg (2011), among others).

<sup>7</sup> Allowing for cross-country dependencies between multiple markets might be also of interest. It requires, however, a multivariate extension of the bivariate model designed above, which is technically complicated. Following Rapach et al. (2013), as long as we are interested in the predictive effect coming from the U.S market (the main hypothesis of this study), a multivariate model reduces to separate bivariate models and it is thus sufficient to consider different U.S–domestic market combinations as above.

model (10) to take the potential misspecification of the model into account when interpreting the estimation results. An important advantage of the joint model (10) is that it circumvents the well-known generated regressor problem (see, e.g., Pagan (1984)), as the effect of  $\pi_{1t}$  on  $\pi_{2t}$  is conveniently estimated within one model.

### 3 Goodness-of-Fit Measurement and Sign Predictability

We will employ a number of alternative measures to evaluate the in-sample and out-of-sample predictive performance of the models. We need to modify some measures to suit our bivariate model and we also use some methods to evaluate directional predictability that have previously not been applied to sign forecasts of stock returns. Following the usual practice in finance, one of our measures is a counterpart of the coefficient of determination ( $R^2$ ) designed for binary response models. Estrella (1998) defined the pseudo- $R^2$  (for univariate models) as

$$psR^2 = 1 - \left( \frac{\log L_u}{\log L_c} \right)^{-(2/T)\log L_c}, \quad (11)$$

where  $\log L_u$  and  $\log L_c$  are the maximum values of the constrained and unconstrained log-likelihood functions respectively, and  $T$  is the length of the time series. This measure takes on values between 0 and 1, and may be interpreted intuitively in a similar way as the coefficient of determination ( $R^2$ ) in linear regression models. In Section 5, we also report its adjusted form (see Estrella (1998)) that takes into account the trade-off between the improvement in model fit and the number of estimated parameters.

Due to the form of (11), there is a linkage between to the pseudo- $R^2$  and the corresponding likelihood ratio test statistic testing the null hypothesis that the included predictive variables do not have predictive power. In other words, under

the null hypothesis, the value of the log-likelihood function ( $\log L_c$ ) is obtained when only a constant term is included in the model. Hence, (11) measures the predictive power obtained with the predictors included in  $\mathbf{x}_{j,t-1}$ . In the bivariate probit model a nonzero correlation coefficient  $\rho$  poses a complication to this interpretation, as its nonzero value implies predictive power not accounted for by the predictors. Therefore, for bivariate models with  $\rho \neq 0$ , we propose a modification to (11)

$$psR_\rho^2 = 1 - \left( \frac{\log L_u}{\log L_c^\rho} \right)^{-(2/T)\log L_c^\rho}, \quad (12)$$

where  $\log L_c^\rho$  denotes the value of the restricted log-likelihood function of the bivariate probit model where  $\beta_1 = \beta_2 = \mathbf{0}$  (and  $c = 0$  in model (10)). In other words, similarly as (11), expression (12) measures the predictive power of explanatory variables, but as the expressions (11) and (12) differ, they are not comparable.

The problems with the pseudo- $R^2$  statistics mean that we will also need to use some other statistics that allow us to do make comparisons between different univariate and bivariate probit models. Together with the pseudo- $R^2$ , the Quadratic Probability Score

$$QPS = \frac{1}{T} \sum_{t=1}^T 2(y_{jt} - p_{jt})^2 \quad (13)$$

is also commonly used to evaluate probability forecasts, and it can be seen as a mean square error type of statistic for binary dependent variable models. The value of the QPS ranges between 0 and 2, with score 0 indicating perfect accuracy.

As previously, e.g., in Nyberg (2011) and Pönkä (2016b,a), we also report the success ratio (SR), which is simply defined as the percentage of correct signal forecasts. A signal forecast for the sign of the return  $y_{jt}$  can be written as

$$\hat{y}_{jt} = \mathbf{1}(p_{jt} > \xi), \quad j = 1, 2, \quad (14)$$

where  $p_{jt}$  is the conditional probability of a positive excess return implied by a univariate or bivariate probit model. If  $p_{jt}$  is higher than the threshold  $\xi$ , the

signal forecast  $\hat{y}_{jt} = 1$  (i.e. positive excess return), while  $\hat{y}_{jt} = 0$  if  $p_{jt} \leq \xi$ . This measure is useful in evaluating out-of-sample forecasts, but it can also be used in in-sample evaluation.

An unfortunate feature of the success ratio is that its effectiveness depends on the predefined probability threshold  $\xi$ . Following previous research, we report the success ratios implied by  $\xi = 0.5$ , which is also in line with the symmetric selection  $\zeta = 0$  in (1) that the signal forecast (14) is the likeliest outcome (i.e. positive or negative return). Related to the success ratio, Pesaran and Timmermann (2009) have suggested a statistical test (denoted by PT) of directional predictive accuracy allowing for serial correlation in  $y_{jt}$ . It measures the distance of the value of SR from the success ratio obtained when the realized values  $y_{jt}$  and the forecasts  $\hat{y}_{jt}$  are independent.

Although  $\xi = 0.5$  is a commonly used natural threshold in (14), it is not an innocent selection. It turns out that success ratios and market timing tests are rather highly dependent on threshold selection. Therefore, it is reasonable to look at an alternative approach to assess the accuracy of probability forecasts, namely the Receiver Operating Characteristic (ROC) curve. ROC analysis has long been used as a goodness-of-fit measure of classification accuracy in medical applications and biostatistics, but it has also recently been used in a small but growing number of economic applications (see, e.g., Berge and Jorda (2011) and Christiansen et al. (2014)). Following the idea of signal forecasts (14), we can define two widely used measures of classification accuracy, namely the true positive rate (TP) and the false positive rate (FP):

$$TP(\xi) = P_{t-1}(p_{jt} > \xi | y_{jt} = 1), \quad (15)$$

$$FP(\xi) = P_{t-1}(p_{jt} > \xi | y_{jt} = 0), \quad (16)$$

for any threshold  $0 \leq \xi \leq 1$ . The ROC curve is a mapping of the true positive rate

(15) and the false positive rate (16) for all possible thresholds  $\xi$  described as an increasing function in the  $[0, 1] \times [0, 1]$  space, with  $TP(\xi)$  plotted on the  $Y$ -axis and  $FP(\xi)$  on the  $X$ -axis. A ROC curve above the 45-degree line indicates forecast accuracy superior to a coin toss, whereas curves below it are considered 'perverse' forecasts for which the optimal signal forecast is exactly the opposite of what the forecast suggests.

In our application, it is reasonable to think that different agents (investors) have their own risk profiles which can be interpreted in our framework as different selections of  $\xi$ . In other words, one (risk-averse) investor may require a higher probability of a positive return than another. The optimal threshold may also be time-varying, complicating our analysis further. As there obviously is no clear rule or reason to use a specific threshold, the ROC curve seems useful in assessing overall predictive ability of a given model.

The area under the ROC curve (AUC) is a convenient measure to summarize the predictive information contained in the ROC curve. The AUC is defined as the integral of the ROC curve between zero and one. Therefore, the AUC also gets values between 0 and 1, with the value of 0.5 corresponding a coin toss and the value 1 to perfect forecasts. The value of the AUC as such describes the overall level of sign predictability: A value of AUC above 0.5 indicates statistical predictability, i.e. successful market timing ability (with potential economic gains). We test the statistical significance of the AUC (i.e. testing the null of  $AUC = 0.5$  implying no predictability) using standard techniques (see Hanley and McNeil, 1982) applied recently by Berge and Jorda (2011) and Christiansen et al. (2014), among others, in economic applications.

In addition to statistical criteria, in Section 6.2 we consider asset allocation experiments to examine the economic value of our sign forecasts. It is rather common that forecasting results deemed statistically insignificant by statistical measures are still economically significant (see, e.g., Leitch and Tanner (1991) and



Cenesizoglu and Timmermann (2012)), which also highlights the need for market timing tests.

## 4 Data and Descriptive Statistics

In finance, a large number of potential predictors of excess stock returns have been considered in the linear predictive regression context (see the survey of Rapach and Zhou (2013) and the references therein). Typically very little out-of-sample predictive power is found, if any (see Goyal and Welch (2008) and Campbell and Thompson (2008)). In contrast to the usual predictive models, the previous research on (out-of-sample) sign predictability is rather scant and, to the best our knowledge, so far only Leung et al. (2000) and Anatolyev (2009) have examined international datasets (containing only a few countries).

By traditional predictive regressions, Ang and Bekaert (2007) study stock return predictability in an international setting by three commonly used predictors; the short term interest rate, the dividend yield, and the earnings yield. Rapach et al. (2013) examine the effect of the U.S. stock market on international markets by including the lagged U.S. return as a predictor in linear regression models. In our analysis, we consider the same international dataset as Rapach et al. (2013)<sup>8</sup>, which facilitates examining to what extent potential differences in results can be attributed to different forecasting methodologies. Rapach et al. (2013) examine the results of traditional predictive regression for monthly excess stock returns, while in this paper we concentrate on sign predictability. The monthly dataset includes Australia (AUS), Canada (CAN), France (FRA), Germany (GER), Italy (ITA), Japan (JPN), the Netherlands (NED), Sweden (SWE), Switzerland (SUI), the United Kingdom (U.K.), and the United States (U.S.). The sample period ranges from February 1980 to December 2010.

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<sup>8</sup> We would like to thank the authors of Rapach et al. (2013) for making the dataset available at David Rapach's website: [sites.slu.edu/rapachde/home/research](http://sites.slu.edu/rapachde/home/research).

In the dataset, the monthly excess stock market returns (denoted by  $RM$ ) are return indices that take dividends into account. These returns are transformed to binary return series ( $RMI$ ) as in (1). In line with Rapach et al. (2013), our predictive variables include the three-month short-term interest rate ( $TB$ ) and dividend yield ( $DY$ ) for each market. We also consider additional predictive variables that Rapach et al. (2013) only used in their robustness checks. These variables include CPI inflation ( $INF$ ), term spread ( $TS$ ), the ten-year government bond yield ( $10Y$ ), as well as the growth rates in the real exchange rate ( $REX$ ), real oil price ( $OIL$ ), and industrial production ( $IP$ ).

The lagged values of  $RM$  and  $RMI$  are also included in the set of potential predictive variables. This allows us to study the relative usefulness of the actual lagged excess return  $RM$  and its sign component  $RMI$ . The use of the lagged  $RMI$  as a predictor has previously been considered by Anatolyev and Gospodinov (2010), Nyberg (2011) and Pönkä (2016b) for U.S. data in different dynamic probit models.

Following the previous literature on examining the gradual diffusion of information across markets (see Hong et al. (2007), Menzly and Ozbas (2010) and Rapach et al. (2013)), we use monthly data in this study. Although we emphasize on the role of the U.S., we are not explicitly considering the speed of information diffusion between countries. Admittedly, much of the relevant information is likely to be diffused more rapidly than in monthly frequency, but Pönkä (2016b) found that results based on monthly and daily frequency data were surprisingly similar in a related application. In this paper, however, we are interested in studying the role of the U.S. economic fundamentals (many of them not available in higher frequencies) in predicting signs of returns in non-U.S. countries.

## 5 In-Sample Results

Before considering the out-of-sample predictive power of different models and predictive variables in Section 6, we first examine their in-sample performance in the full sample period from 1980 to 2010.<sup>9</sup> Following the typical convention in the previous similar studies, we consider only the one-month-ahead forecast horizon ( $h = 1$ ) and the first lags of the predictors throughout the study.

In Section 5.1, we first consider univariate (single-equation) models in sample. In the same spirit as Rapach et al. (2013), in Section 5.2 we examine the potential predictive gains of including the lagged U.S. excess return in the model. In Section 5.3, we consider the bivariate probit models, introduced in Section 2.2, that facilitate examining the linkages between the U.S. and other markets in more detail.

### 5.1 Univariate Models

We study the predictive power of a number of domestic variables for the direction of the excess stock return separately in each of the eleven markets in the univariate probit model defined in (3) and (4). We initially consider models with the same two predictors as Ang and Bekaert (2007) and Rapach et al. (2013) included in their main models, i.e. the dividend yield ( $DY$ ) and the three-month T-bill ( $TB$ ) rate. The results for these baseline models are presented in Table I.

It turns out that  $DY$  and  $TB$  are statistically significant predictors of the direction of the U.S. return. The adjusted pseudo- $R^2$  equals 0.016, which is in line with a modest level of predictability typically found in previous studies. As far as the overall predictive power in the other markets is concerned, the results are rather similar for Canada and the Netherlands, although in the latter case the dividend yield is not statistically significant. However, for most of the other markets, these

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<sup>9</sup> We also assessed the robustness of these results using a shorter in-sample period up to 1994M12, which is the endpoint before out-of-sample forecasting starts (see Section 6). The results turned out to be essentially similar as those in Sections 5.1–5.3.

two-predictor models have little or no predictive power, as the negative values of the adjusted pseudo- $R^2$  among other measures indicate.

The results on sign predictability presented in Table I are generally in line with those of Rapach et al. (2013) based on traditional, linear predictive regressions. In particular, the dividend yield does not seem to be a powerful predictor in an international context. Similar findings have also been reported by Hjalmarsson (2010) who finds that while interest rate variables are rather robust predictors of stock returns in developed markets, the dividend-price ratio has very limited predictive ability in various international stock markets. The short-term interest rate has somewhat higher predictive power, and its negative estimated coefficient implies that higher interest rates decrease the probability of positive stock return.

Due to the relatively weak predictive power of dividend yield ( $DY$ ) and short-term interest rate ( $TB$ ) considered above, we examine a larger set of predictors for each market by performing a standard model selection procedure using the Akaike information criterion (AIC) that involves all the domestic variables in our dataset.

The selected univariate probit models for the different markets are presented in Table II. For example, in the U.S. case the selected model contains five predictors, whereas for the other markets a model with fewer variables is typically selected (only one predictor for Australia and Japan). Also the model fit, measured by the adjusted pseudo- $R^2$ , is higher for the U.S. than for the other countries (except for Switzerland). A similar pattern can also be seen in the QPS and SR statistics. In general, we obtain improvement in predictive power by allowing for a larger set of predictors compared with the case of including only  $TB$  and  $DY$  (see Table I). The lagged domestic stock return ( $RM$ ) and the real oil price ( $OIL$ ) are the most commonly selected predictors. Interestingly, in line with the findings of Nyberg (2011), the lagged return ( $RM$ ) is generally superior to the lagged sign of the return ( $RMI$ ). Overall, the values of the adjusted pseudo- $R^2$  still remain rather modest, demonstrating statistically weak predictability, as is typical of predictive

models for stock returns in general.

In Table I, we find a statistically significant value of the Pesaran-Timmermann market timing test statistic (PT) in only two out of the eleven models and that the values of the PT statistic are not all that well in line with the success ratio (SR); for example, for the case of Japan the PT statistic is statistically significant at the 10% level, while the success ratio is only as low as 0.524. It is also worth noting that the PT statistic for the U.K. is not applicable, because the model yields only positive signal forecasts ( $\hat{y}_{jt} = 1$ ), i.e. the estimated probability of positive return is higher than 50% all the time. This shows that the dividend yield and short term interest rate are poor predictors for the sign of the U.K. return. On the other hand, this finding highlights the need for other measures, such as the AUC, that is not dependent on only one specific threshold selection, which is  $\xi = 0.5$  for the PT statistic and success ratio.<sup>10</sup> All in all, the results of the PT statistics are in line with other measures and generally indicate a higher level of predictability for the models in Table II than in Table I.

Due to the difficulties with the success ratio and the PT test, we emphasize the AUC in describing the predictive ability of the probit models. The reported AUCs also lend support to including a wider selection of domestic predictive variables. In Table I, the AUC values range from 0.524 for Japan to 0.589 for the Netherlands for the models which we contain the domestic dividend yield and the three-month interest rates as predictors. For the models in Table II, the AUCs are actually higher (and statistically highly significant) for all the countries than in the previous case, and lie between 0.576 for Japan and 0.651 for Switzerland. This can be seen as further evidence in favor of going beyond the dividend yield and short-term interest rate as predictors when predicting the signs of the excess stock returns.

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<sup>10</sup>We report the results for the natural and commonly used threshold of  $\xi = 0.5$  in the tables, but we also experimented with alternative thresholds, mainly one where the threshold was the sample mean proportion of positive and negative returns. This led to only minor changes (slight deterioration of results) compared to the results presented here.

## 5.2 Univariate Models with the Lagged U.S. Return as a Predictor

As we are especially interested in the possible leading role of the U.S. in international stock markets, we next study univariate models presented in Table II augmented with the lagged U.S. excess return ( $RM_{U.S.,t-1}$ ). The results of these models are reported in Table III. For three out of ten markets, the lagged U.S. return is statistically significant (at least) at the 10% level, indicating improvement in predictive power. Interestingly, when we compare the AUC values between the univariate models in Tables II and III, we find improvement in seven out of ten cases upon including  $RM_{U.S.,t-1}$  in the model. In some cases the improvement is rather modest, but this finding is generally reconfirmed also by the adjusted pseudo- $R^2$ , QPS, and the SR.<sup>11</sup>

Overall, our findings in the univariate probit models are in line with those of Rapach et al. (2013) for traditional linear predictive models. The lagged value of the U.S. excess return seems to contain useful additional predictive power to predict return directions internationally. However, in contrast to the results reported by Rapach et al. (2013), we have shown that the dividend yield and the lagged three-month interest rate are not the best predictors of the sign of the excess return in most of the markets considered. Instead, the lagged domestic excess stock return and the change in the real oil price are typically among the best predictors in sample.

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<sup>11</sup>As our aim is to test the predictive ability of the lagged U.S. return, we do not present detailed results on how returns in other markets help predict the sign of the U.S. return. However, we found that when we augment the model for the U.S. (see Table II) with the lagged returns from each individual country separately, only the lagged Swedish and Italian returns turn out to be statistically significant predictors of the U.S. return. The finding that the foreign lagged returns do not predict the U.S. return sign is in line with the results of Rapach et al. (2013) obtained with the conventional predictive regression models for the actual return.

### 5.3 Bivariate Models

In the previous section, we found that including the lagged U.S. return in the univariate models (marginally) improves the in-sample fit in some of the markets. To further explore the importance of the predictive information originating from the U.S., in this section, we estimate bivariate probit models for the U.S. and the ten other markets. In particular, we want to examine whether including the combination of the U.S. predictors (i.e.  $\pi_{1t}$  in model (10)) can produce more accurate predictions for other markets over and above including only the lagged U.S. return in a parsimonious way.

In this section, we consider four different bivariate probit models. The most general model (Model 4) defined in Equations (6) and (10) is based on the new bivariate model allowing for the contemporaneous predictive linkage from the U.S. to the other market. The examined models contain the following restrictions:

Model 1:  $c = 0, \rho = 0,$

Model 2:  $c = 0,$

Model 3:  $\rho = 0,$

Model 4: unrestricted.

Model 1 is the most restricted version of the general bivariate model (Model 4), and it reduces to two univariate probit models considered already in Sections 5.1 and 5.2. Model 2 restricts  $c$  to zero, leaving out the contemporaneous linkage from the U.S. to the other market; nevertheless the correlation coefficient  $\rho$  still has an effect on the response probabilities (6). In Model 3, we restrict  $\rho$  to zero, but allow for the contemporaneous effect through  $c$ .

In Section 5.1, we found that the fit of the univariate models is rather weak when including only  $DY$  and  $TB$  as predictors. Hence, instead of relying on these variables, we select the predictors for each market separately. The selection

of predictors for Model 1 is straightforward, as no contemporaneous effects are allowed for between the two markets. Thus, for the sake of comparability, we simply rely on the predictors selected for the univariate models in Table II.

As we have ten pairs of markets, we will not discuss the results for every pair in detail. Instead, we concentrate on three dissimilar cases that give a general overview of our results, and summarize the rest of the findings. The countries we focus on are the U.K., Sweden, and Canada. In addition to a few system-wide measures, we report goodness-of-fit statistics for the markets separately, as this allows us to compare the results with those of the univariate models and to evaluate the predictive power coming from the U.S. to the market of interest.

Previous studies by, e.g., Becker et al. (1995) and Rapach et al. (2013) suggest a strong linkage between U.S. and U.K. equity markets, and highlight the leading role of the U.S. Our results of the bivariate models for the pair of the U.S. and the U.K. are reported in Table IV. We first consider the case of two independent univariate probit models (see also Table II). This allows us to later compare the potential benefits of joint modeling of the markets. Furthermore, as discussed in Section 3, we cannot directly compare pseudo- $R^2$ s between different models because the benchmark model (i.e. restricted log-likelihood function) is different. In other words, the pseudo- $R^2$  measures for Model 2 and Model 4 (see (12)) are not directly comparable to those for Models 1 and 3 (see (11)). Similar argument applies also comparisons to the univariate probit models reported in Tables I–III. Thus, we rely on other measures, mainly the AUC and the success ratio in comparing the different models.

[Table IV here]

For  $RMI_{U.S.}$ , Models 1 and 2 in Table IV (i.e. the models including the effect of a nonzero  $\rho$ ) yield rather similar results, whereas for  $RMI_{U.K.}$  the estimated parameter coefficients generally lose some of their statistical significance in Model 2. The parameter  $\rho$  is statistically highly significant, which suggest that there



are some benefits of joint modeling, but on the other hand we find little or no improvement in predictive power measured by the success ratio and AUC.

With Model 3 (i.e. allowing for a nonzero parameter  $c$ ) we find that the adjusted pseudo- $R^2$  and the AUC clearly favor it over the independent model (Model 1). The success ratio and AUC are also higher for Model 3 than for Model 2. The estimated value of  $c$  is positive, as expected, but interestingly statistically insignificant at the 5% level even though the above-mentioned goodness-of-fit measures clearly demonstrate benefits when allowing for a contemporaneous predictive relationship from the U.S. to the U.K. stock market.

Overall, Model 3 appears the best according to the AUC and SR in spite of the statistically insignificant coefficient for parameter  $c$ . The results of the unrestricted bivariate model (Model 4) indicate that there is little or no benefit of allowing for both nonzero  $c$  and  $\rho$  compared with Model 3 in terms of the predictability of  $RMI_{U.K.}$ .

[Table V here]

In Table V, we report the findings for the bivariate system of the U.S. and Sweden. The small Swedish markets are more likely to be affected by events in larger markets. The results indicate that the predictability of the direction of the Swedish markets is indeed improved by modeling it together with the U.S. market. In particular, the AUCs implied by Models 3 and 4 are greater than that implied by Model 1. Also, the parameter  $c$  (expressing the linkage between the markets) in Model 3 turns out statistically significant at the 10% level, and the improvement compared with Models 1 and 2 is evident in terms of all goodness-of-fit measures. This can be interpreted as clear evidence of gradual diffusion of information from the U.S. to the Swedish markets, which could indicate that the small Swedish markets that receive less investor attention are prone to be affected by the changes in larger markets.

[Table VI here]

In Table VI, we present the results of the bivariate models for the U.S. and Canada. Interestingly, the transmission of stock returns and volatility between the U.S. and Canada has previously been studied by, e.g., Karolyi (1995), but this is the first study focusing on the cross-predictability of the directional component of the returns. It is perhaps not that surprising that we also find a predictive effect from the U.S. to the Canadian market, as Canada is a relatively small economy with strong ties to its neighbor. We find  $c$  highly statistically significant in Model 3 and, in fact, it remains statistically significant for Canada also in Model 4, while for the other markets considered that is not the case. The differences in the AUCs are also rather large compared to the specifications where  $c$  is restricted to zero. Figure 1 illustrates the superior in-sample predictive ability presented in Table VI: The ROC curve of Model 3 is almost exclusively above the ROC curve of Model 1, implying thus also higher AUC. Both ROC curves are also above the 45-degree line implying useful predictive power.

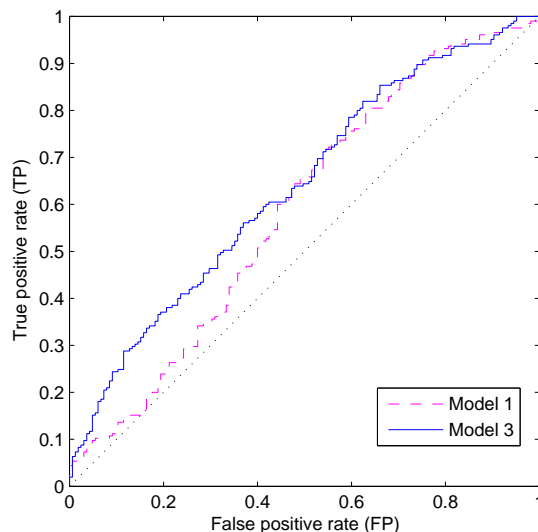


Figure 1: ROC curves of Models 1 and 3 for the Canadian stock return (see Table VI) .

As a general finding for the bivariate models (results for all the markets available upon request), Model 3 performs the best and, hence, in the following sections we will mostly focus on it. In seven out of the ten markets, the AUC is highest

for Model 3 although the parameter  $c$  is statistically significant only for five out of the ten markets at least at the 10% level. The independent model (Model 1) is preferred for the German and Swiss markets, and Model 4 yields the highest AUC only for Italy. This is in line with Nyberg (2014) that the statistical significance of  $\rho$  does not imply an improvement in overall predictability measured by, e.g., the AUC and success ratio.<sup>12</sup>

According to the AUC statistics the bivariate model (Model 3) outperforms the univariate models (presented in Table III) for eight out of the ten markets, with Australia and Switzerland being the only exceptions. The success ratio favors the bivariate model (Model 3) in seven out of the ten cases over the univariate models. Putting together all of this evidence we get relatively strong indication that the bivariate modeling is competitive in sample and, especially, Model 3 is found to work the best. In order to confirm these findings, we will examine the out-of-sample forecasting performance of these models in the following section.

## 6 Out-of-Sample Forecasting Results

It is a typical convention in time series forecasting to examine out-of-sample predictive performance, as the in-sample findings do not often hold out of sample. In particular, the commonly used in-sample goodness-of-fit measures are prone to favor overparametrized models, whereas in out-of-sample forecasting more parsimonious models often outperform more complicated ones. In Section 5.3, we found that the bivariate Model 3 (where  $c \neq 0$  and  $\rho = 0$ ) performed best. Thus, we will compare the out-of-sample performance of this model with that of the univariate models reported in Sections 5.1 and 5.2.<sup>13</sup>

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<sup>12</sup> Reversing the order of the equations in Model 3, i.e., allowing for predictive effects from each of the other markets on the direction of the U.S. return, we find the parameter  $c$  significant (at the 10% level) only in the model for the bivariate case of Italy and U.S. This strengthens our identification assumption in (10) further.

<sup>13</sup> We find that the univariate models where only the dividend yield and three-month interest rate are included as predictors perform poorly also out of sample, so the results will not be discussed here, but they are available by request.

In line with the in-sample results, we consider one-month-ahead forecasts ( $h = 1$ ) throughout this section for the forecasting period 1995M1–2010M12. Forecast performance is evaluated by means of statistical measures (Section 6.1) as well as simple asset allocation trading strategies to assess the economic value of the forecasts (Section 6.2). The forecasts are computed following a rolling window approach, where the estimation window is 15 years, i.e. 1980M01–1994M12 for the first forecasts (corresponding to our in-sample period used in our robustness checks, see footnote 7). Several previous studies have shown that the predictive relations in asset markets may not be stable in time (see, e.g., Pesaran and Timmermann (2002)). Therefore, the rolling window approach is often preferred, as it is able to better take possible structural changes into account than the expanding window approach. We also performed robustness checks based the expanding window and a shorter 5-year rolling window, but the results remain essentially similar to those presented below (available upon request).

## 6.1 Statistical Forecast Evaluation

The out-of-sample forecasting results are presented in Table VII. We focus on two measures of statistical forecasting performance that are easy to interpret and compare, i.e. the success ratio (SR) and the AUC. Overall, the results in Table VII show that the out-of-sample predictability is, as expected, generally lower than obtained in in-sample analysis.

In accordance with the in-sample findings, in Panel A we find that BIV (i.e. Model 3) generally outperforms the univariate models. The AUC is higher for six out of ten markets and the success ratio (SR) is higher for eight out of ten markets than for the best performing univariate model UNIRM. Most importantly, the out-of-sample AUC for the bivariate model is statistically significantly different from the 0.5 benchmark (implying no predictability) for nine out of ten studied markets. In univariate models, including the lagged U.S. return ( $RM_{U.S.,t-1}$ ) as a

predictor (model UNIRM) improves out-of-sample performance measured by the AUC in six out of the ten non-U.S. markets compared to the baseline univariate model UNI.

We are also interested in the differences between the out-of-sample performance of the binary response models and the usual predictive regression models used by Rapach et al. (2013). In Panel B of Table VII, we report the out-of-sample forecasting performance obtained by their preferred model including the dividend yield and three-month interest rate as predictors (Model OLS), as well as the model that is augmented with  $RM_{U.S.,t-1}$  (OLSRM). We follow the common approach that a positive forecast implies a signal for positive return (i.e.  $\hat{y}_t = 1$ , cf. Section ), and vice versa with negative forecasts.

It turns out that the augmented predictive regression model outperforms the baseline model (i.e. the lagged U.S. return has also out-of-sample predictive power), but compared to the bivariate model (BIV) in Panel A, the performance of the former model is inferior (AUC lower for nine out of ten markets). This brings further evidence in favor of our proposed bivariate model (Model 3) and that binary response models are more useful in predicting the future direction of the stock market than traditional predictive regression models.

## 6.2 Market Timing Tests

In addition to statistical measures, the out-of-sample performance of the models can also be assessed by their market timing performance. This approach is partly motivated by Leitch and Tanner (1991), among others, who argue that the models performing well according to statistical criteria might not be profitable in market timing, and vice versa. As the central idea of this paper is to study the predictive role of information originating from the U.S. on the excess returns in other markets, it is also of interest to examine the economic significance of this predictive linkage.

We consider simple trading strategies between stocks and bonds similar to those

in Pesaran and Timmermann (1995), Leung et al. (2000), and Nyberg (2011), among others, based on the out-of-sample forecasts of the models in Table VII and explained more detail below. This facilitates a direct comparison of trading returns of different models and commonly used benchmarks, such as the buy-and-hold (B&H hereafter) strategy where the investor invests only in stocks during the whole out-of-sample period.

We assume that an investor makes a decision on asset allocation at the beginning of each month. The selection of assets consists of the stocks (risky assets) and the three-month T-bill rate (risk-free asset). The investment decision is based on the conditional probability of positive excess returns forecast by the models and the probability threshold  $\xi$  that we set at 0.5. If the signal forecast (14) is  $\hat{y}_{jt} = 1$  (i.e. a positive return), the investor invests only in stocks. In our case this is the market portfolio, which is assumed tradable through a hypothetical index fund. If the forecast model predicts a downward movement in the stock market ( $\hat{y}_{jt} = 0$ ), the investor allocates the whole portfolio value to the three-month T-bill. We assume zero transaction costs and no short sales for the sake of simplicity.<sup>14</sup>

In Table VIII, we report the annualized average returns as well as the Sharpe ratios that can take the riskiness of the portfolio into account. In Table VIII, we compare the performance of the probit models to the buy-and-hold strategy (Panel A). The B&H strategy yields very different returns in the different markets; whereas the annual return was 12.12% in Sweden, the return in the Japanese stock market was actually negative (-1.92%) for the out-of-sample period 1995M01-2010M12.

We find that the return implied by the strategy based on the forecasts of the bivariate model (BIV, Model 3) is higher than that of the competing strategies (in Panels A and B) in eight out of the ten markets, and in the remaining two

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<sup>14</sup> We regard this market timing study as only an example of how our modelling framework can be used in practice. More advanced trading strategies and utility-based evaluations require a more distinct examination on the linkage between sign predictability and optimal asset allocation decisions not yet examined in the previous research.

cases (Canada and Sweden), the model augmented with the lagged U.S. excess return (UNIRM) performs the best.<sup>15</sup> The values of the Sharpe ratio confirm these findings for all the markets except for Italy, where the Sharpe ratio is slightly higher for the univariate model (UNIRM) despite the higher average return implied by the bivariate model. The findings between the other strategies are less ambiguous; the buy-and-hold strategy yields the lowest returns in six out of the ten cases, but in four cases the UNIRM strategy performs the worst. Overall, the superiority of the bivariate model also in the trading strategies lend further support to the prominent role of the U.S. stock market in predicting the direction of returns in other markets.

Finally, in Panel C of Table VIII we report returns from the trading strategies based on the predictive regression models for returns themselves. Interestingly, we find that the bivariate probit model (BIV) outperforms OLSRM (including the lagged U.S. return as a predictor) in terms of trading returns for five out of ten markets. It seems that in these cases the differences are rather large while in the opposite case BIV yields only marginally smaller returns. This partly reflects the point noted by Leitch and Tanner (1991) and Cenesizoglu and Timmermann (2012) that findings based on statistical and economic goodness-of-fit measures might not always be in line with each other. All in all, it is worth remembering that these reported trading experiments are fundamentally based on one particular selection of the threshold value to get signals to invest in stocks and bonds, while, especially, the AUC measures the predictive performance in a broader scale, and it indicates superior performance of the suggested bivariate probit model (Model 3) over the alternatives.

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<sup>15</sup> We study the robustness of the results by considering an alternative strategy, where the threshold  $\xi$  is set equal to the rolling average of realized past values of  $y_{jt}$ . The findings mainly remain similar, they are slightly weaker than those presented in Table VIII, but the bivariate model (BIV, Model 3) still performs the best. Overall, the results obtained using our preferred threshold ( $\xi = 0.5$ ) are stronger than those obtained with the alternative threshold. The findings using the alternative threshold are available in the supplementary material.

## 7 Conclusions

We study the interrelationships between excess stock market returns in the U.S. and ten other markets. In contrast to the usual predictive regression models for actual returns, we focus on predicting the sign component of excess returns. The previous research on the sign predictability in stock returns is rather limited, although it is an important issue in various financial applications, such as market timing decisions. We explore whether the combined effect of the U.S. market fundamentals (i.e. the predictive power obtained for the U.S. market) is useful in predicting the signs of returns in a number of international markets. To examine this potential leading role of the U.S., we introduce a new bivariate probit model, which adds to the previous scant econometric research on bivariate and multivariate binary time series models.

Our results show that in the univariate probit model the lagged U.S. excess stock return is a useful predictor of the sign of the excess return in a number of other markets. This finding is consistent with the previous results of Rapach et al. (2013), who study actual return predictability with conventional predictive regressions. We also find that the lagged domestic stock return and the real oil price are generally the best predictors of the sign of the return. In any case, the new bivariate (two-equation) probit model, allowing for a contemporaneous predictive linkage from the U.S. to the other market, outperforms the above-mentioned univariate models containing the lagged U.S. return as a predictor in eight out of ten markets, supporting the gradual diffusion of directional predictive information from the U.S. to the other markets. In particular, this suggest that the predictive power is not restricted to just the lagged U.S. return. Instead, it is beneficial to use the obtained predictive power of sign forecast for the U.S. in other countries. The out-of-sample forecasting results generally confirm our in-sample findings. Specifically, the new bivariate model produces the best out-of-sample sign forecasts for the majority of markets and, importantly, utilizing these forecasts result in higher



trading returns in simple asset allocation experiments than a number of competing models. Furthermore, the binary response models outperform the usual real-valued predictive regression models.

This study could be extended in a number of ways. The possible time variation in the parameters of binary response models has not been studied in the context of sign predictability of returns although, e.g., Pesaran and Timmermann (2002) have pointed out issues related to model instability. Furthermore, more complicated (out-of-sample) trading strategies might also be of interest, but this requires a closer examination of the linkage between the binary response models and portfolio optimization decisions, which lies outside of the scope of this study.

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## Appendix A: Maximum likelihood estimation

This appendix shows how the log-likelihood function of the new bivariate probit model (Model 4) are determined by Equations (6) and (10). The restricted models (Models 1–3) can be obtained by imposing suitable restrictions on Model 4. Special attention below will be paid to the derivation of the robust standard errors of the estimates of the parameters.

The notation closely follows Greene (2012), pp. 778–781 (see also Nyberg (2014)). We start with the construction of the log-likelihood function. Suppose we have observed a binary time series  $y_{jt}$ ,  $j = 1, 2$ , such as (2). Define  $q_{jt} = 2y_{jt} - 1$  and  $\mu_{jt} = q_{jt}\pi_{jt}$ ,  $j = 1, 2$ , so that

$$q_{jt} = \begin{cases} 1 & \text{if } y_{jt} = 1, \\ -1 & \text{if } y_{jt} = 0, \end{cases}$$

and

$$\mu_{jt} = \begin{cases} \pi_{jt} & \text{if } y_{jt} = 1, \\ -\pi_{jt} & \text{if } y_{jt} = 0. \end{cases}$$

Furthermore, set

$$\rho_t^* = q_{1t}q_{2t}\rho.$$

The conditional probabilities of the different outcomes of  $(y_{1t}, y_{2t})$  given in (6) can thus be expressed as

$$p_{ij,t} = \Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*), \quad i, j = 0, 1,$$

where  $\rho$  is the correlation coefficient in the bivariate normal distribution function.

Let  $\boldsymbol{\theta} = [\omega_1 \quad \boldsymbol{\beta}_1 \quad \omega_2 \quad \boldsymbol{\beta}_2 \quad c \quad \rho]'$  denote the vector of the parameters of the bivariate probit model (10). The conditional log-likelihood function, conditional on the initial values, is the sum of the individual log-likelihoods  $l_t(\boldsymbol{\theta})$ ,

$$\begin{aligned} l(\boldsymbol{\theta}) &= \sum_{t=1}^T l_t(\boldsymbol{\theta}) = \sum_{t=1}^T \log\left(\Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)\right) \\ &= \sum_{t=1}^T \left( y_{1t}y_{2t} \log(p_{11,t}) + y_{1t}(1 - y_{2t}) \log(p_{10,t}) + (1 - y_{1t})y_{2t} \log(p_{01,t}) \right. \\ &\quad \left. + (1 - y_{1t})(1 - y_{2t}) \log(p_{00,t}) \right). \end{aligned}$$

The maximization of  $l(\boldsymbol{\theta})$  is clearly a highly nonlinear problem, but it can be straightforwardly carried out by standard numerical methods.

To obtain robust standard errors for the parameter coefficients, we need the score of the log-likelihood function. The score vector is defined as

$$s(\boldsymbol{\theta}) = \sum_{t=1}^T s_t(\boldsymbol{\theta}) = \sum_{t=1}^T \frac{\partial l_t(\boldsymbol{\theta})}{\partial \boldsymbol{\theta}},$$

where

$$s_t(\boldsymbol{\theta}) = \frac{\partial l_t(\boldsymbol{\theta})}{\partial \boldsymbol{\theta}} = \frac{1}{\Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)} \frac{\partial \Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)}{\partial \boldsymbol{\theta}}.$$

Split the parameter vector into three disjoint components, namely  $\boldsymbol{\theta} = [\boldsymbol{\theta}'_1 \quad \boldsymbol{\theta}'_2 \quad \rho]'$ , where the parameters in  $\boldsymbol{\theta}_1$  and  $\boldsymbol{\theta}_2$  are related to the specifications of  $\pi_{1t}$  and  $\pi_{2t}$ . Note, however, that in contrast to the usual bivariate specification (Model 2), the parameters  $\boldsymbol{\theta}_1$  and  $\boldsymbol{\theta}_2$  are not separable in Model 4 (and Model 3) as the linear function  $\pi_{2t}$  is dependent on  $\pi_{1t}$  via the coefficient  $c$  and, thus, the estimates of  $\boldsymbol{\theta}_1$  are not necessarily the same as obtained with the univariate independent models (Model 1).

Let us partition the score vector accordingly as

$$s_t(\boldsymbol{\theta}) = \left[ s_{1t}(\boldsymbol{\theta}_1)' \quad s_{2t}(\boldsymbol{\theta}_2)' \quad s_{3t}(\rho) \right]'$$

The components of  $s_t(\boldsymbol{\theta}_j)$  with respect of  $\boldsymbol{\theta}_j$ ,  $j = 1, 2$ , can be written as

$$\begin{aligned} s_{jt}(\boldsymbol{\theta}_j) &= \frac{1}{\Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)} \frac{\partial \Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)}{\partial \boldsymbol{\theta}_j} \\ &= \frac{1}{\Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)} \left[ \frac{\partial \Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)}{\partial \mu_{1t}} \frac{\partial \mu_{1t}}{\partial \pi_{1t}} \frac{\partial \pi_{1t}}{\partial \boldsymbol{\theta}_j} + \frac{\partial \Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)}{\partial \mu_{2t}} \frac{\partial \mu_{2t}}{\partial \pi_{2t}} \frac{\partial \pi_{2t}}{\partial \boldsymbol{\theta}_j} \right]. \end{aligned}$$

For Model 4, we obtain

$$\frac{\partial \pi_{2t}}{\partial \boldsymbol{\theta}_1} = \left[ \frac{\partial \pi_{2t}}{\partial \omega_1} \quad \frac{\partial \pi_{2t}}{\partial \boldsymbol{\beta}_1} \right]' = \left[ c \quad \mathbf{x}_{1,t-1} c \right]',$$

and

$$\frac{\partial \pi_{1t}}{\partial \boldsymbol{\theta}_2} = \left[ \frac{\partial \pi_{1t}}{\partial \omega_2} \quad \frac{\partial \pi_{1t}}{\partial \boldsymbol{\beta}_2} \quad \frac{\partial \pi_{1t}}{\partial c} \right]' = \mathbf{0},$$

while for Model 2 the first derivative is also zero (when the contemporaneous link does not exist ( $c = 0$ )).

Therefore, the first component,  $s_t(\boldsymbol{\theta}_1)$ , is

$$s_{1t}(\boldsymbol{\theta}_1) = \frac{1}{\Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)} \left[ \phi(\mu_{1t}) \Phi\left(\frac{\mu_{2t} - \mu_{1t} \rho_t^*}{\sqrt{1 - \rho_t^{*2}}}\right) q_{1t} \frac{\partial \pi_{1t}}{\partial \boldsymbol{\theta}_1} + \phi(\mu_{2t}) \Phi\left(\frac{\mu_{1t} - \mu_{2t} \rho_t^*}{\sqrt{1 - \rho_t^{*2}}}\right) q_{2t} \frac{\partial \pi_{2t}}{\partial \boldsymbol{\theta}_1} \right],$$

and the second component is

$$s_{2t}(\boldsymbol{\theta}_2) = \frac{1}{\Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)} \phi(\mu_{2t}) \Phi\left(\frac{\mu_{1t} - \mu_{2t} \rho_t^*}{\sqrt{1 - \rho_t^{*2}}}\right) q_{2t} \frac{\partial \pi_{2t}}{\partial \boldsymbol{\theta}_2},$$

where  $\phi(\cdot)$  and  $\Phi(\cdot)$  are the density and cumulative distribution functions of the standard normal distribution, respectively. In Model 4, the derivatives  $\partial \pi_{1t} / \partial \boldsymbol{\theta}_1$  and  $\partial \pi_{2t} / \partial \boldsymbol{\theta}_2$  equal

$$\frac{\partial \pi_{1t}}{\partial \boldsymbol{\theta}_1} = \left[ \frac{\partial \pi_{1t}}{\partial \omega_1} \quad \frac{\partial \pi_{1t}}{\partial \boldsymbol{\beta}_1} \right]' = \left[ 1 \quad \mathbf{x}_{1,t-1} \right]',$$

and

$$\frac{\partial \pi_{2t}}{\partial \boldsymbol{\theta}_2} = \left[ \frac{\partial \pi_{2t}}{\partial \omega_2} \quad \frac{\partial \pi_{2t}}{\partial \boldsymbol{\beta}_2} \quad \frac{\partial \pi_{2t}}{\partial c} \right]' = \left[ 1 \quad \mathbf{x}_{2,t-1} \quad \pi_{1t} \right]'$$

The values of  $s_{jt}(\boldsymbol{\theta}_1)$  depend on the realized values of  $y_{1t}$  and  $y_{2t}$ . For instance, if  $y_{1t} = 1$  and  $y_{2t} = 1$ , then by the definitions of  $\mu_{jt}$  and  $q_{1t}$ , we get

$$s_{1t}(\boldsymbol{\theta}_1) = \frac{1}{\Phi_2(\pi_{1t}, \pi_{2t}, \rho)} \left[ \phi(\pi_{1t}) \Phi\left(\frac{\pi_{2t} - \pi_{1t} \rho}{\sqrt{1 - \rho}}\right) \frac{\partial \pi_{1t}}{\partial \boldsymbol{\theta}_1} + \phi(\pi_{2t}) \Phi\left(\frac{\pi_{1t} - \pi_{2t} \rho}{\sqrt{1 - \rho}}\right) \frac{\partial \pi_{2t}}{\partial \boldsymbol{\theta}_1} \right],$$

and

$$s_{2t}(\boldsymbol{\theta}_1) = \frac{1}{\Phi_2(\pi_{1t}, \pi_{2t}, \rho)} \phi(\pi_{2t}) \Phi\left(\frac{\pi_{1t} - \pi_{2t} \rho}{\sqrt{1 - \rho}}\right) \frac{\partial \pi_{2t}}{\partial \boldsymbol{\theta}_2}.$$

Following Greene (2012, pp. 780), the score with respect of the correlation

coefficient  $\rho$  becomes

$$s_{3t}(\rho) = \frac{\partial l_t(\boldsymbol{\theta})}{\partial \rho} = \frac{1}{\Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)} \frac{\partial \Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)}{\partial \rho_t^*} \frac{\partial \rho_t^*}{\partial \rho} = \frac{\phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)}{\Phi_2(\mu_{1t}, \mu_{2t}, \rho_t^*)} q_{1t} q_{2t}.$$

As above, the value of  $s_{3t}(\rho)$  depends on the realized values of the dependent variables. For example, if  $y_{1t} = 1$  and  $y_{2t} = 1$ , then we get

$$s_{3t}(\rho) = \frac{\phi_2(\pi_{1t}, \pi_{2t}, \rho)}{\Phi_2(\pi_{1t}, \pi_{2t}, \rho)},$$

and if  $y_{1t} = 1$  and  $y_{2t} = 0$ ,

$$s_{3t}(\rho) = -\frac{\phi_2(\pi_{1t}, -\pi_{2t}, -\rho)}{\Phi_2(\pi_{1t}, -\pi_{2t}, -\rho)}.$$

Maximization of the log-likelihood function yields the maximum likelihood estimate  $\hat{\boldsymbol{\theta}}$ , which solves the first-order condition  $s(\hat{\boldsymbol{\theta}}) = \mathbf{0}$ , where the score vector is obtained above. At the moment there is no formal proof of the asymptotic distribution of the maximum likelihood estimator  $\hat{\boldsymbol{\theta}}$ . However, under appropriate regularity conditions, including the stationarity of explanatory variables ( $\mathbf{x}_{j,t-1}$ ) and the correctness of the probit model specification, it is reasonable to assume that the ML estimator  $\hat{\boldsymbol{\theta}}$  is consistent and asymptotically normal. This facilitates the use of the conventional tests for the components of the parameter vector  $\boldsymbol{\theta}$  in the usual way.

Throughout this paper, the maximum likelihood estimator  $\hat{\boldsymbol{\theta}}$  is interpreted as a quasi-maximum likelihood estimator (QMLE). Therefore, we consider the following asymptotic distribution of  $\hat{\boldsymbol{\theta}}$

$$T^{1/2}(\hat{\boldsymbol{\theta}} - \boldsymbol{\theta}_*) \xrightarrow{d} N\left(\mathbf{0}, \mathcal{I}(\boldsymbol{\theta}_*)^{-1} \mathcal{J}(\boldsymbol{\theta}_*) \mathcal{I}(\boldsymbol{\theta}_*)^{-1}\right),$$

where the asymptotic covariance matrix consists of  $\mathcal{I}(\boldsymbol{\theta}) = \text{plim } T^{-1} \sum_{t=1}^T (\partial^2 l_t(\boldsymbol{\theta}) / \partial \boldsymbol{\theta} \partial \boldsymbol{\theta}')$  and  $\mathcal{J}(\boldsymbol{\theta}) = \text{plim } T^{-1} \sum_{t=1}^T s_t(\boldsymbol{\theta}) s_t(\boldsymbol{\theta})'$ . In this expression,  $\boldsymbol{\theta}_*$  is the value in the parameter space of  $\boldsymbol{\theta}$  assumed to maximize the probability limit of  $T^{-1} l(\boldsymbol{\theta})$  (see, e.g., Davidson (2000, Section 9.3) for details). If the model is correctly specified, then  $\mathcal{I}(\boldsymbol{\theta}) = \mathcal{J}(\boldsymbol{\theta})$ .

Robust standard errors based on the QMLE (reported in the estimation results in Sections 5 and 6) are obtained from the diagonal elements of the asymptotic covariance matrix, where  $\mathcal{I}(\boldsymbol{\theta})$  and  $\mathcal{J}(\boldsymbol{\theta})$  are replaced by their sample analogues. That is, we compute the diagonal elements of

$$\hat{\mathcal{I}}(\hat{\boldsymbol{\theta}})^{-1} \hat{\mathcal{J}}(\hat{\boldsymbol{\theta}}) \hat{\mathcal{I}}(\hat{\boldsymbol{\theta}})^{-1}.$$

A consistent estimator of the matrix  $\mathcal{I}(\boldsymbol{\theta}_*)$  is obtained as

$$\hat{\mathcal{I}}(\hat{\boldsymbol{\theta}}) = T^{-1} \sum_{t=1}^T (\partial^2 l_t(\hat{\boldsymbol{\theta}}) / \partial \boldsymbol{\theta} \partial \boldsymbol{\theta}'),$$

but the estimation of the matrix  $\mathcal{J}(\boldsymbol{\theta})$  is more complicated. Following the procedure proposed by Kauppi and Saikkonen (2008), applied to univariate probit models in this paper, we use a general estimator given by

$$\widehat{\mathcal{J}}(\widehat{\boldsymbol{\theta}}) = T^{-1} \left( \sum_{t=1}^T s_t(\widehat{\boldsymbol{\theta}}) s_t(\widehat{\boldsymbol{\theta}})' + \sum_{j=1}^{T-1} w_{T_j} \sum_{t=j+1}^T \left( s_t(\widehat{\boldsymbol{\theta}}) s_{t-j}(\widehat{\boldsymbol{\theta}})' + s_{t-j}(\widehat{\boldsymbol{\theta}}) s_t(\widehat{\boldsymbol{\theta}})' \right) \right)$$

where  $w_{T_j} = k(j/m_T)$  for an appropriate kernel function  $k(x)$ . In our empirical application, we use the Parzen kernel function (see Davidson (2000), p. 227) and, similarly as Kauppi and Saikkonen (2008), the bandwidth  $m_T$  is selected according to the rule  $m_T = \text{floor}(4(T/100)^{2/9})$ , where the function  $\text{floor}(x)$  rounds  $x$  to the nearest integer less than or equal to  $x$ .



Table I: Univariate probit models with the dividend yield and three-month interest rate as predictors.

	AUS	CAN	FRA	GER	ITA	JPN	NED	SWE	SUI	U.K.	U.S.
<i>CONST</i>	0.573** (0.288)	0.253 (0.232)	0.307* (0.160)	0.271 (0.213)	0.252 (0.229)	-0.110 (0.213)	0.137 (0.163)	0.314* (0.180)	0.490** (0.226)	-0.041 (0.265)	0.214 (0.173)
<i>TB<sub>t-1</sub></i>	-0.026 (0.019)	-0.062** (0.029)	-0.020 (0.021)	-0.053* (0.032)	-0.012 (0.012)	0.017 (0.029)	-0.076** (0.032)	-0.017 (0.015)	-0.066* (0.035)	-0.022 (0.023)	-0.090*** (0.032)
<i>DY<sub>t-1</sub></i>	-0.42 (0.085)	0.111 (0.136)	-0.002 (0.053)	0.047 (0.079)	-0.034 (0.060)	0.122 (0.160)	0.125** (0.058)	-0.012 (0.058)	-0.012 (0.129)	0.117 (0.088)	0.181** (0.086)
<i>logL</i>	-250.673	-249.488	-251.738	-251.551	-255.669	-255.621	-246.125	-252.824	-245.850	-248.122	-245.390
<i>AIC</i>	253.673	252.488	254.738	254.551	258.669	258.621	249.125	255.824	248.850	251.122	248.390
<i>QPS</i>	0.484	0.481	0.487	0.487	0.498	0.498	0.474	0.490	0.472	0.478	0.470
<i>psR<sup>2</sup></i>	0.011	0.026	0.004	0.007	0.003	0.002	0.018	0.004	0.017	0.005	0.024
<i>adj.psR<sup>2</sup></i>	0.003	0.018	-0.004	-0.001	-0.005	-0.006	0.010	-0.004	0.009	-0.003	0.016
<i>SR</i>	0.592	0.614	0.576	0.584	0.535	0.524	0.608	0.554	0.622	0.600	0.616
<i>AUC</i>	0.557**	0.582***	0.545*	0.540*	0.534	0.524	0.589***	0.552**	0.565**	0.540*	0.580***
<i>PT</i>	1.164	12.782**	0.217	0.377	1.202	2.854*	1.323	0.174	0.286	NaN	0.016

Notes: We present the in-sample results of the univariate probit models (see (3) and (4) for eleven markets. This table presents the predictive power of the dividend yield (*DY*) and three-month interest rate (*TB*). Robust standard errors of the estimated coefficients are reported in brackets (see Kauppi and Saikkonen (2008)). The goodness-of-fit measures are described more detail in Section 3. In the table, \*, \*\*, and \*\*\* denote the statistical significance of the estimated coefficients, the AUC, and the Pesaran and Timmermann (2009) (*PT*) predictability test at 10%, 5% and 1% significance levels, respectively.

Table II: In-sample estimation results of the selected univariate probit models for different markets.

	AUS	CAN	FRA	GER	ITA	JPN	NED	SWE	SUI	U.K.	U.S.
<i>CONST</i>	0.546*** (0.193)	0.428*** (0.126)	0.177*** (0.065)	0.016 (0.111)	0.054 (0.070)	0.056 (0.066)	0.175 (0.166)	0.070 (0.082)	0.349*** (0.125)	-0.149 (0.266)	0.600*** (0.214)
<i>TB<sub>t-1</sub></i>		-0.044*** (0.017)					-0.079*** (0.033)				
<i>DY<sub>t-1</sub></i>							0.122** (0.060)			0.134* (0.069)	0.449*** (0.120)
<i>RM<sub>t-1</sub></i>			0.027** (0.011)	0.023* (0.012)	0.015* (0.009)	0.030** (0.013)			0.068*** (0.021)		0.049** (0.024)
<i>RM<sub>I<sub>t-1</sub></sub></i>									-0.379** (0.190)		-0.320 (0.220)
<i>IP<sub>t-1</sub></i>			0.127** (0.062)								0.161 (0.106)
<i>10Y<sub>t-1</sub></i>	-0.040** (0.019)										-0.206*** (0.050)
<i>TS<sub>t-1</sub></i>				0.107* (0.059)				0.116** (0.044)	0.135*** (0.051)		
<i>INF<sub>t-1</sub></i>										-0.391*** (0.148)	
<i>REX<sub>t-1</sub></i>		0.051 (0.033)									
<i>OIL<sub>t-1</sub></i>			-0.015* (0.008)	-0.011 (0.007)	-0.024*** (0.008)	-0.015* (0.008)	-0.015* (0.008)	-0.015** (0.007)	-0.013 (0.009)		
<i>logL</i>	-250.401	-248.924	-245.414	-248.208	-249.676	-252.916	-244.054	-248.586	-238.778	-244.902	-240.258
<i>AIC</i>	252.401	251.924	249.414	252.208	252.676	254.916	248.054	251.586	253.562	247.902	246.258
<i>QPS</i>	0.484	0.480	0.471	0.478	0.482	0.490	0.467	0.479	0.454	0.469	0.458
<i>psR<sup>2</sup></i>	0.013	0.029	0.038	0.025	0.035	0.017	0.029	0.027	0.055	0.022	0.051
<i>adj.psR<sup>2</sup></i>	0.008	0.021	0.028	0.014	0.027	0.011	0.018	0.019	0.042	0.014	0.036
<i>SR</i>	0.559	0.597	0.595	0.614	0.565	0.543	0.619	0.565	0.627	0.614	0.638
<i>AUC</i>	0.578***	0.588***	0.603***	0.592***	0.597***	0.576***	0.611***	0.605***	0.651***	0.581***	0.620***
<i>PT</i>	0.018	2.45	4.111**	13.116***	5.776**	0.276	3.641*	1.520	5.015**	4.335**	8.441***

Notes: The table presents the in-sample estimation results for the best univariate models based on the model selection procedure described in Section 5.1 for each country. See also the notes to Table I.

Table III: In-sample estimation results for univariate probit models including the lagged U.S. return.

	AUS	CAN	FRA	GER	ITA	JPN	NED	SWE	SUI	U.K.
<i>CONST</i>	0.543*** (0.182)	0.414*** (0.124)	0.171** (0.067)	0.016 (0.113)	0.045 (0.066)	0.043 (0.066)	0.142 (0.188)	0.057 (0.076)	0.347 (0.138)	-0.156 (0.267)
<i>TB<sub>t-1</sub></i>		-0.045*** (0.016)					-0.079** (0.032)			
<i>DY<sub>t-1</sub></i>							0.127** (0.057)			0.135* (0.070)
<i>RM<sub>t-1</sub></i>			0.017 (0.015)	0.008 (0.015)	0.009 (0.011)	0.022* (0.013)			0.063** (0.027)	
<i>RM<sub>It-1</sub></i>									-0.379* (0.215)	
<i>IP<sub>t-1</sub></i>			0.128 (0.055)							
<i>10Y<sub>t-1</sub></i>	-0.041** (0.019)									
<i>TS<sub>t-1</sub></i>				0.101 (0.063)				0.112** (0.046)	0.135*** (0.050)	
<i>INF<sub>t-1</sub></i>										-0.390*** (0.148)
<i>REX<sub>t-1</sub></i>		0.017 (0.037)								
<i>OIL<sub>t-1</sub></i>			-0.015** (0.007)	-0.010 (0.007)	-0.024*** (0.007)		-0.015** (0.007)	-0.015** (0.007)	-0.013* (0.007)	
<i>RM<sub>u.s.,t-1</sub></i>	0.026* (0.015)	0.038** (0.016)	0.020 (0.019)	0.031 (0.019)	0.020 (0.016)	0.025 (0.016)	0.024 (0.015)	0.034** (0.015)	0.008 (0.020)	0.008 (0.015)
<i>logL</i>	-248.804	-246.139	-244.852	-246.897	-248.881	-251.759	-242.769	-245.947	-238.701	-244.749
<i>AIC</i>	251.804	250.139	249.852	251.897	252.881	254.759	247.769	249.947	244.701	248.749
<i>QPS</i>	0.480	0.474	0.470	0.474	0.481	0.488	0.465	0.472	0.454	0.469
<i>psR<sup>2</sup></i>	0.022	0.044	0.041	0.032	0.039	0.023	0.036	0.041	0.055	0.023
<i>adj.psR<sup>2</sup></i>	0.014	0.033	0.028	0.018	0.029	0.015	0.023	0.031	0.041	0.012
<i>SR</i>	0.592	0.589	0.600	0.616	0.573	0.549	0.614	0.616	0.619	0.611
<i>AUC</i>	0.584***	0.600***	0.607***	0.597***	0.601***	0.573***	0.609***	0.619***	0.651***	0.583***
<i>PT</i>	2.646	3.623*	5.399**	10.929***	6.720***	1.094	4.785**	15.577***	3.351*	3.815*

Notes: The table presents the in-sample estimation results for the univariate probit models for ten non-U.S. countries including the lagged U.S. return as a predictor. Other predictors are the same as in Table II. See also the notes to Table II.

Table IV: In-sample estimation results for bivariate Models 1–4 for the U.S. and the U.K. markets.

Dep.	Exp.	Model 1	Model 2	Model 3	Model 4
$RMI_{U.S.}$	$CONST$	0.600*** (0.214)	0.552*** (0.239)	0.612*** (0.219)	0.620** (0.283)
	$DY_{U.S.,t-1}$	0.449*** (0.120)	0.402*** (0.116)	0.430*** (0.136)	0.466*** (0.136)
	$RM_{U.S.,t-1}$	0.049** (0.024)	0.027 (0.023)	0.057** (0.025)	0.041 (0.037)
	$RMI_{U.S.,t-1}$	-0.320 (0.220)	-0.133 (0.193)	-0.417* (0.245)	-0.253 (0.338)
	$IP_{U.S.,t-1}$	0.161 (0.106)	0.108 (0.084)	0.184 (0.116)	0.152 (0.129)
	$10Y_{U.S.,t-1}$	-0.206*** (0.050)	-0.193*** (0.046)	-0.193*** (0.061)	-0.220*** (0.056)
	$RMI_{U.K.}$	$CONST$	-0.149 (0.266)	-0.062 (0.342)	-0.174 (0.243)
$DY_{U.K.,t-1}$		0.134* (0.069)	0.111 (0.097)	0.113* (0.067)	0.105 (0.086)
$INF_{U.K.,t-1}$		-0.391*** (0.148)	-0.384** (0.152)	-0.361** (0.154)	-0.364** (0.157)
$\rho$			0.721*** (0.014)		0.719*** (0.015)
	$c$			0.405 (0.294)	0.284 (0.289)
	$\log L$	-485.160	-438.313	-483.855	-437.652
	$AIC$	494.160	448.313	493.855	448.652
	$QPS_{U.S.}$	0.458	0.459	0.459	0.458
	$QPS_{U.K.}$	0.469	0.469	0.465	0.467
	$psR^2$	0.072 <sup>†</sup>	0.074 <sup>‡</sup>	0.079 <sup>†</sup>	0.078 <sup>‡</sup>
	$adj.psR^2$	0.049 <sup>†</sup>	0.048 <sup>‡</sup>	0.053 <sup>†</sup>	0.049 <sup>‡</sup>
	$SR_{U.S.}$	0.638	0.659	0.632	0.635
	$SR_{U.K.}$	0.614	0.614	0.622	0.597
	$AUC_{U.S.}$	0.620***	0.624***	0.615***	0.623***
	$AUC_{U.K.}$	0.581***	0.584***	0.601***	0.598***
	$PT_{U.S.}$	8.441***	14.071***	8.481***	6.810***
	$PT_{U.K.}$	4.335**	4.470**	7.495***	0.918

Notes: The table presents the in-sample estimation results for the different bivariate probit models for the U.S. and the U.K. markets. Robust standard errors are reported in brackets. In the table, \*, \*\*, and \*\*\* denote the statistical significance at the 10, 5 and 1% level, respectively. Note that the  $psR^2$  and  $adj.psR^2$  values are only comparable between Models 1 and 3 (denoted by <sup>†</sup>), and Models 2 and 4 (denoted by <sup>‡</sup>).

Table V: In-sample estimation results for bivariate Models 1–4 for the U.S. and Swedish markets.

Dep.	Exp.	Model 1	Model 2	Model 3	Model 4
$RMI_{U.S.}$	$CONST$	0.600*** (0.214)	0.603** (0.236)	0.501** (0.238)	0.578** (0.284)
	$DY_{U.S.,t-1}$	0.449*** (0.120)	0.396*** (0.153)	0.401*** (0.138)	0.436*** (0.162)
	$RM_{U.S.,t-1}$	0.049** (0.024)	0.032 (0.026)	0.057** (0.022)	0.053 (0.035)
	$RMI_{U.S.,t-1}$	-0.320 (0.220)	-0.274 (0.203)	-0.294 (0.215)	-0.317 (0.235)
	$IP_{U.S.,t-1}$	0.161 (0.106)	0.093 (0.129)	0.204** (0.096)	0.183 (0.162)
	$10Y_{U.S.,t-1}$	-0.206*** (0.050)	-0.187*** (0.071)	-0.177*** (0.063)	-0.199** (0.079)
	$RMI_{SWE}$	$CONST$	0.070* (0.082)	0.092 (0.082)	0.068 (0.118)
$TS_{SWE,t-1}$		0.116** (0.044)	0.091** (0.045)	0.109** (0.047)	0.086* (0.048)
$OIL_{SWE,t-1}$		-0.015** (0.007)	-0.013 (0.009)	-0.014* (0.007)	-0.012 (0.008)
$\rho$		0.539*** (0.019)		0.528*** (0.022)	
$c$			0.587* (0.347)	0.500 (0.477)	
$\log L$		-488.845	-466.083	-486.266	-464.429
$AIC$		497.845	476.083	496.266	475.429
$QPS_{U.S.}$		0.458	0.459	0.459	0.458
$QPS_{SWE}$		0.479	0.480	0.470	0.473
$psR^2$		0.077 <sup>†</sup>	0.062 <sup>‡</sup>	0.090 <sup>†</sup>	0.070 <sup>‡</sup>
$adj.psR^2$		0.054 <sup>†</sup>	0.035 <sup>‡</sup>	0.065 <sup>†</sup>	0.042 <sup>‡</sup>
$SR_{U.S.}$		0.638	0.646	0.641	0.641
$SR_{SWE}$		0.565	0.570	0.608	0.605
$AUC_{U.S.}$		0.620***	0.621***	0.619***	0.621***
$AUC_{SWE}$		0.605***	0.605***	0.639***	0.634***
$PT_{U.S.}$		8.441***	6.735***	12.410***	11.093***
$PT_{SWE}$		1.520	1.794	13.443***	11.070***

Notes: See the notes to Table IV.

Table VI: In-sample estimation results for bivariate Models 1–4 for the U.S. and Canadian markets.

Dep.	Exp.	Model 1	Model 2	Model 3	Model 4
$RMI_{U.S.}$	$CONST$	0.600*** (0.214)	0.587 (0.357)	0.546** (0.216)	0.576 (0.384)
	$DY_{U.S.,t-1}$	0.449*** (0.120)	0.266** (0.135)	0.410*** (0.146)	0.425* (0.218)
	$RM_{U.S.,t-1}$	0.049** (0.024)	0.017 (0.029)	0.054** (0.022)	0.051 (0.043)
	$RMI_{U.S.,t-1}$	-0.320 (0.220)	-0.219 (0.224)	-0.255 (0.219)	-0.266 (0.358)
	$IP_{U.S.,t-1}$	0.161 (0.106)	0.102 (0.099)	0.151 (0.114)	0.152 (0.168)
	$10Y_{U.S.,t-1}$	-0.206*** (0.050)	-0.137** (0.070)	-0.189*** (0.060)	-0.197** (0.099)
	$RMI_{CAN}$	$CONST$	0.428** (0.126)	0.433*** (0.183)	0.095 (0.171)
$TB_{CAN,t-1}$		-0.44*** (0.017)	-0.44** (0.024)	-0.026 (0.016)	-0.024 (0.019)
$REX_{CAN,t-1}$		0.051 (0.033)	0.039 (0.041)	0.028 (0.039)	0.033 (0.039)
	$\rho$		0.806*** (0.020)		0.799*** (0.010)
	$c$			0.883*** (0.329)	0.835** (0.385)
	$\log L$	-489.183	-424.031	-483.512	-419.470
	$AIC$	498.183	434.031	493.512	430.470
	$QPS_{U.S.}$	0.458	0.463	0.459	0.458
	$QPS_{CAN}$	0.480	0.480	0.466	0.466
	$psR^2$	0.079 <sup>†</sup>	0.051 <sup>‡</sup>	0.107 <sup>†</sup>	0.074 <sup>‡</sup>
	$adj.psR^2$	0.056 <sup>†</sup>	0.024 <sup>‡</sup>	0.083 <sup>†</sup>	0.046 <sup>‡</sup>
	$SR_{U.S.}$	0.638	0.641	0.641	0.643
	$SR_{CAN}$	0.597	0.608	0.600	0.603
	$AUC_{U.S.}$	0.620***	0.614***	0.623***	0.623***
	$AUC_{CAN}$	0.588***	0.583***	0.634***	0.634***
	$PT_{U.S.}$	8.441***	6.875***	10.236***	10.568***
	$PT_{CAN}$	2.450	6.687***	5.508**	4.304**

Notes: See the notes to Table IV.

Table VII: Out-of-sample forecasting results.

Model	Statistic	AUS	CAN	FRA	GER	ITA	JPN	NED	SWE	SUI	U.K.
Panel A: Binary response models											
<i>UNI</i>	<i>SR</i>	0.615	0.620	0.589	0.547	0.542	0.505	0.630	0.599	0.620	0.599
	<i>AUC</i>	0.510	0.494	0.572**	0.572**	0.530	0.533	0.573**	0.576**	0.592***	0.529
<i>UNIRM</i>	<i>SR</i>	0.609	0.635	0.599	0.536	0.547	0.510	0.630	0.615	0.615	0.597
	<i>AUC</i>	0.526	0.572**	0.577***	0.580***	0.540	0.516	0.570**	0.592***	0.590***	0.501
<i>BIV</i>	<i>SR</i>	0.635	0.594	0.609	0.547	0.557	0.542	0.656	0.589	0.620	0.615
	<i>AUC</i>	0.546*	0.551*	0.591***	0.567**	0.575**	0.543	0.573**	0.581***	0.572**	0.557**
Panel B: Predictive regression models											
<i>OLS</i>	<i>SR</i>	0.630	0.563	0.589	0.542	0.490	0.479	0.625	0.589	0.625	0.563
	<i>AUC</i>	0.537	0.478	0.511	0.500	0.437	0.461	0.532	0.521	0.534	0.509
<i>OLSRM</i>	<i>SR</i>	0.615	0.552	0.594	0.547	0.505	0.521	0.615	0.615	0.594	0.578
	<i>AUC</i>	0.544	0.560*	0.553	0.558*	0.481	0.511	0.558*	0.574**	0.550	0.521

Notes: This table displays the out-of-sample forecasting results for the period 1995M01–2010M12. The forecasts are based on the rolling estimation window of 15 years. In Panel A, model *UNI* refers to the univariate probit models that are selected separately for each country, *UNIRM* refers to UNI models augmented with the U.S. lagged return ( $RM_{U.S.,t-1}$ ), and *BIV* refers to the bivariate model with the contemporaneous linkage via the parameter  $c$  (Model 3). In Panel B, *OLS* and *OLSRM* refer to the predictive regression models with same predictors as in Rapach et al. (2013).

Table VIII: Market timing tests.

Model	Statistic	AUS	CAN	FRA	GER	ITA	JPN	NED	SWE	SUI	U.K.
Panel A: Buy and hold											
<i>B&amp;H</i>	<i>RETURN</i>	10.30%	9.77%	8.19%	7.04%	6.27%	-1.92%	7.84%	12.12%	7.86%	7.95%
	<i>SHARPE</i>	1.24	1.34	0.92	0.67	0.35	-0.42	0.81	1.37	1.39	0.76
Panel B: Binary response models											
<i>UNI</i>	<i>RETURN</i>	10.30%	12.47%	8.72%	7.26%	7.99%	-0.29%	11.37%	15.87%	7.77%	7.95%
	<i>SHARPE</i>	1.24	2.13	1.18	0.73	0.96	-0.16	1.48	2.19	1.45	0.76
<i>UNIRM</i>	<i>RETURN</i>	10.05%	14.00%	10.48%	6.57%	9.84%	-0.03%	11.02%	17.13%	6.81%	7.74%
	<i>SHARPE</i>	1.17	2.63	1.56	0.63	1.33	-0.09	1.41	2.63	1.21	0.71
<i>BIV</i>	<i>RETURN</i>	11.30%	12.37%	10.74%	8.39%	10.03%	1.62%	14.18%	14.93%	8.61%	9.82%
	<i>SHARPE</i>	1.60	2.38	1.67	0.94	1.32	0.41	2.16	2.01	1.66	1.29
Panel C: Predictive regression models											
<i>OLS</i>	<i>RETURN</i>	11.35%	8.86%	7.98%	5.21%	4.22%	-1.66%	11.69%	13.56%	7.49%	8.10%
	<i>SHARPE</i>	1.61	1.58	0.91	0.40	0.04	-0.40	1.62	1.65	1.37	0.99
<i>OLSRM</i>	<i>RETURN</i>	10.35%	10.17%	10.97%	8.45%	5.33%	-0.01%	14.31%	15.31%	10.14%	9.46%
	<i>SHARPE</i>	1.39	2.03	1.62	1.05	0.30	-0.07	2.30	2.17	2.15	1.48

Notes: The table displays annual returns and Sharpe ratios of investment strategies based on different forecasting models for the period 1995M01–2010M12. *B&H* refers to a buy and hold strategy, see also the notes to Table VII.