This work argues for two main theses, the general account of rational trust (TR), including the right context for rational trust, "the trust context" (Y) and a "narrow" account of rational trust (COMTR), including the "minimal" version of TR, TRmin. The present accounts of trust are based on a view of trust that involves the expectation of the trustee's intentional gratification of the trustor. TR states necessary and jointly sufficient conditions for a person to rationally trust another person to perform a specific action in the trust context (Y). Y consists of necessary and jointly sufficient conditions for a context where a person can rationally trust another person to perform a specific action. TRmin involves necessary and jointly sufficient conditions for the information needed for having the beliefs in TR and Y, in a framework where information about the personal features and social ties is lacking. COMTR includes TR, Y and TRmin, but uses a different terminology, namely that of structural features of collective social action-categories. COMTR is formulated for, and applied to the framework of such categories, which have been analyzed by Tuomela and Bonnevier-Tuomela (now Tuomela) in 'From Social Imitation to Teamwork' (1997).

The analyses of rational trust, TR and COMTR, are two "laymen's models of reasoning" or "lay theories" of trust. TR is concerned with the belief-components of rational trust, while COMTR states necessary and jointly sufficient conditions for the information needed for having those beliefs in a framework of collective social action-categories, with "faceless" actors lacking personal features. In TR the trustor's expectation of the trustee's "acting with goodwill" is crucial. In COMTR this corresponds to "acting with a specific kind of social commitment." The trust context (Y) serves to draw a line between trust and nearby notions, like reliance. COMTR is the central analysis of the work, and it is based on the assumption that man is a social being, wanting to be included in the fellowship of other men, thus caring for the disapproval of others. COMTR states necessary and jointly sufficient conditions for the trustor's belief that the trustee's fear of social disapproval will be aroused. In COMTR trust is based on the trustor's belief of the effectiveness of social pressure in eliciting the trustee's cooperative behavior.

**Avainsanat-Nyckelord-Keywords**
- rationality - trust - expectations
- collective action - social pressure

**Säilytyspaikka-Förvaringsställe-Where deposited**

**Muita tietoja-Övriga uppgifter-Additional information**